

## CIBC announces US Commercial Real Estate leadership team

NEW YORK and CHICAGO, Oct. 23, 2017 – CIBC (TSX: CM) (NYSE: CM) today announced the following individuals will hold leadership roles within its U.S. Commercial Real Estate business, reporting to Karen Case, Executive Managing Director and President, Commercial Real Estate, CIBC US Region:

- John Heiberger, Head of U.S. Real Estate Finance, which includes the institutional and commercial mortgage-backed securities platforms.
- Geoff Koss, Head of Structured Debt.
- Christopher Leff, Head of Regional Commercial Real Estate Markets.
- Kathy Thurston, Head of Liquidity Solutions.
- James Turner, Head of Illinois Commercial Real Estate.

Additionally, CIBC announced the following members of its U.S. Real Estate Finance Group leadership team, reporting to John Heiberger:

- Mimi Cheng continues as Head of CMBS Pricing and Distribution.
- Bill Deftos is named Head of Real Estate Finance Production.
- John Lindenthal is named Head of Underwriting and Asset Management.
- Mike Zampetti is named Head of US Structuring and Distribution.

"Following CIBC's acquisition of The PrivateBank earlier this year, we are committed to building a national, relationship-based banking platform for dynamic real estate professionals and institutional firms," Case said. "In bringing together the New York-based Real Estate Finance team with The PrivateBank's middle market-focused team, we are positioned to grow our US commercial real estate banking business through a truly exceptional client-first business model."

## **About CIBC**

CIBC offers a full range of advice, solutions and services to more than 11 million clients worldwide across our Personal and Small Business Banking, Commercial Banking and Wealth Management, and Capital Markets businesses. We are a 150-year-old Toronto-based bank with our U.S. headquarters in Chicago. In the U.S., visit us at cibc.com/US.

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